

## **Engineering Tripos Part IIA, 3E1: Business Economics, 2020-21**

### **Module Leader**

[Prof. M.G. Pollitt](#) [1]

### **Lecturer**

Prof. M.G. Pollitt

### **Lab Leader**

[Prof. M.G. Pollitt](#) [1]

### **Timing and Structure**

Lent term. 16 lectures and coursework.

### **Aims**

The aims of the course are to:

- Introduce students to the use of economics to understand the operation and decisions of businesses, their industrial environment and the macroeconomy.

### **Objectives**

As specific objectives, by the end of the course students should be able to:

- Understand and be able to work with the basic theory of demand and supply and market equilibrium.
- Understand the theory of the firm, including the various types of costs that the firm faces, the idea of profit maximisation and the equilibrium of the firm.
- Understand different forms of market structure, including perfect competition, monopoly and oligopoly.
- Understand simple game theory and how it can be used in economic analysis.
- Understanding pricing of products and of inputs.
- Understand the concepts of market failure, externalities and public goods, and the policies a government might use to deal with them.
- Understand trade theory and strategic trade policy.
- Understand national income accounting and the standard Keynesian macroeconomic model.
- Understand the main determinants of the different components of aggregate demand.
- Understand the possible impacts of monetary and fiscal policy.

### **Content**

#### **Microeconomics (10L)**

An Introduction to Economic Reasoning

Supply, Demand and Equilibria

Profit maximisation and Economic Optimisation

Consumers and Producers

Perfect Competition and Monopoly

Economics of Firm Strategy 1

Economics of Firm Strategy 2

Economics of Firm Strategy 3

Pricing Strategy

Labour Markets

### **Government Policy, International Economics and Macroeconomics (6L)**

Environmental Policy

Transport Policy, Public Goods, Public Ownership

Trade Theory

Trade Policy

Macroeconomics: The Macroeconomy

Macroeconomics: Fiscal and Monetary Policy

### **Coursework**

Coursework details:

2000 word essay on topic to be discussed.

### **Booklists**

Course textbook:

Sloman, J., Garratt, D., Guest, J. and Jones, E. (2019), *Economics for Business*. 8<sup>th</sup> ed. Pearson.

### **Examination Guidelines**

Please refer to [Form & conduct of the examinations](#) [2].

### **UK-SPEC**

This syllabus contributes to the following areas of the [UK-SPEC](#) [3] standard:

[Toggle display of UK-SPEC areas.](#)

### **GT1**

Develop transferable skills that will be of value in a wide range of situations. These are exemplified by the Qualifications and Curriculum Authority Higher Level Key Skills and include problem solving, communication, and working with others, as well as the effective use of general IT facilities and information retrieval skills. They also include planning self-learning and improving performance, as the foundation for lifelong learning/CPD.

### **IA1**

Apply appropriate quantitative science and engineering tools to the analysis of problems.

### **KU1**

Demonstrate knowledge and understanding of essential facts, concepts, theories and principles of their engineering discipline, and its underpinning science and mathematics.

### **KU2**

Have an appreciation of the wider multidisciplinary engineering context and its underlying principles.

### **S1**

The ability to make general evaluations of commercial risks through some understanding of the basis of such risks.

### **US1**

A comprehensive understanding of the scientific principles of own specialisation and related disciplines.

Last modified: 11/01/2021 19:40

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### **Links**

[1] <mailto:mgp20@cam.ac.uk>

[2] <https://teaching24-25.eng.cam.ac.uk/content/form-conduct-examinations>

[3] <https://teaching24-25.eng.cam.ac.uk/content/uk-spec>